The information provided is based on self-reported answers submitted by **Allscripts**. Although TMA doesn't guarantee pricing figures or complete accuracy at all times, TMA will work with **Allscripts** to update the information as needed so the tool is as dynamic and up-to-date as possible.

Please note: No EHR vendors are endorsed by the Texas Medical Association. TMA invited the top 9 vendors as self-reported by Texas physicians and EHR vendors.

The information below is considered to be proprietary and is meant to be viewed by *members only*. It should not be shared with other vendors.

Product and Company Information	
Company name	Allscripts Healthcare Solutions, Inc.
Address	222 Merchandise Mart Plaza, Chicago, IL 60654
Company contact information for potential buyers	Charles Fitch, Area Vice President. 404-307-8664. Charles.Fitch@allscripts.com
URL	**www.allscripts.com**
Product name and version	Allscripts Professional EHR v18.2 Allscripts PM v18.1
What year was the product released?	Allscripts Professional EHR - 1998 Allscripts PM - 2001
Does the product have a companion practice management system?	Allscripts Professional EHR can be integrated with the Allscripts Practice Management (PM) application, providing an end-to-end clinical and revenue cycle management ambulatory solution.
Does the Allscripts practice management system utilize the same database as the EHR?	The Allscripts PM and Professional EHR applications are supported on the Microsoft SQL Server database platform; however, they do not share the same database. The actual server structure consists of two MS SQL database platforms.
What operating platform does the product use?	Allscripts Professional EHR and Allscripts PM are supported on the following operating system platforms: Microsoft Windows Server 2008 R2 SP1 Standard Edition (64-bit), Microsoft Windows Server 2008 R2 SP1 Enterprise Edition (64-bit), Microsoft Windows Server 2008 R2 SP1 Datacenter Edition (64-bit), Microsoft Windows Server 2012 R2 Standard Edition (64-bit), Microsoft Windows Server 2012 R2 Datacenter Edition (64-bit), Microsoft Windows Server 2016 Standard Edition (64-bit), or Microsoft Windows Server 2016 Datacenter Edition (64-bit).
Is your company a member of a patient safety organization (PSO)? If yes, which one?	Allscripts is not directly part of any PSO. We manage inputs to PSOs via our clients' association with PSOs.
Does your company participate in the EHR vendor code of conduct?	Yes, Allscripts has representation on the Executive Committee and we are a current founding member. Our solutions comply with the EHRA's EHR Code of Conduct. The Code was developed and revised by the EHR Association through engagement with stakeholders representing government, health care provider associations, and consumers.
Is the product compliant with all Federal and Texas laws?	Yes. Included as part of the basic maintenance service agreement, Allscripts will make any necessary changes to the standard software products in accordance with federally mandated regulations.
Is this product server based?	Yes - Allscripts Professional EHR and Allscripts PM can be deployed through a server-based installation at a client site.
Is there an ASP/internet option?	Yes - Professional EHR and Allscripts PM can be deployed through a Software-as-a-Service (SaaS) model to our clients. A cloud-based offering, Allscripts Hosting Solution provides an anywhere, anytime EHR, PM, and surround solution access via Internet connectivity. No VPN is required, nor is any associated firewall management.
If so, please list ASP pricing here.	For all cost information, please contact your Allscripts Sales Executive.

Targeted Users	
Practice size product for which product is intended	Professional EHR has been developed to be intended for use by ambulatory physician practices with 1 to 40 providers.
Practice size range of current installations	Our currently installed Professional EHR clients range in practice size from 1 to 40 providers. We would be happy to provide qualified references based on formal request.
Medical specialties for which system is designed	Professional EHR has been designed for use in the following specialties: Family Practice, Internal Medicine, Pediatrics, Obstetrics & Gynecology, Urology, Multispecialty, Cardiology, Dermatology, Otolaryngology, Gastroenterology, Neurology, Orthopedics, Surgery,
Medical specialties in which the system is currently installed	Professional EHR is currently installed among the following specialties: Family Practice, Internal Medicine, Pediatrics, Obstetrics & Gynecology, Urology, Multispecialty, Cardiology, Dermatology, Otolaryngology, Gastroenterology, Neurology, Orthopedics, Surgery, Urgent Care, Nephrology, Neurosurgery, Pain Management, Pulmonology, Rural Health, Allergy, Endocrinology, Infectious Diseases, Physical Therapy, Cardiovascular, FQHC, General Surgery, Health Department, MSO, Obstetrics, Oncology, Respiratory/Pulmonary, Sports Medicine, Adolescent Medicine, Asthma, Community Health, Digestive, Geriatrics, Gynecology, Head & Neck Surgery, Hematology, Medical Center, Occupational Medicine, Osteopathy, Pediatric Surgery, and Rheumatology.

Is the product available to all Texas physicians?	Yes
How many Texas physicians currently use the product?	Over 3,000
How many physicians nationwide (including Texas) use the product?	Over 62,000

Product Functionalities	
Which ONC certifications does your product have?	The Professional EHR solution is the industry's first solution certified to enable clinicians to meet the requirements of the EHR incentive program, as well as the Quality Payment Program. Our solution provides all eligible clinicians with the relevant workflows and technology they need to meet Meaningful Use 3 (MU3) and Merit-based Incentive Payment System (MIPS) requirements. Through our partnership with Drummond Group LLC, Professional EHR is certified for Modified Meaningful Use (MU) Stage 2, Meaningful Use Stage 3, Advancing Care Information (ACI) and ACI transition requirements. The certification is reflected on the Office of the National Coordinator for Health Information Technology (ONC-HIT) Certified Health IT Product List (CHPL). For a detailed listing of Allscripts certified products, please visit Allscripts 2014 and 2015 Certified Products.
When was the product most recently certified?	Professional EHR (v18.2) was certified for the 2015 Edition on October 11, 2018.
Will this product allow the user/physician to meet all of the meaningful use/Promoting Interoperability (PI) criteria?	Yes. Professional EHR will allow physician users to meet all Stage 2 Meaningful Use criteria/Stage 3 PI and QPP MIPS PI and PI Transition requirements. Professional EHR is certified for Modified Meaningful Use (MU) Stage 2, Meaningful Use Stage 3, Advancing Care Information (ACI) and ACI transition requirements.
Do you have a Chronic Care Management (CCM) tool?	Professional EHR support Chronic Care Management workflows through features within Clinical Module and Reporting Module. Chronic disease management is a standard part of the Allscripts Professional system and the Allscripts reporting functionality. The system provides support for the management of populations of patients that share diagnoses, problems, demographic characteristics, etc. The system generates follow-up letters to physicians, consultants, external sources, and patients based on a variety of parameters such as date, time since last event, etc. for the purpose of collecting health data and functional status for the purpose of updating the patient's record. Furthermore, Professional EHR provides Care Plans & Goals functionality that allows caregivers to establish individualized goals for a patient, associate those goals with the appropriate diagnoses, define plans for reaching the goals, and track the patient's progress over time. Care Plans & Goals gives caregivers the ability to create, manage and track patient goals to help manage a patient's chronic health conditions to comply with quality health initiatives including PCMH and MIPS/MU. Allscripts additionally provides Value-based Care Services that can enable practices to better manage patients with chronic conditions and fully document care efforts to ensure practices receive appropriate reimbursement. Clients would provide Allscripts with a list of eligible patients for Chronic Care Management. Using the provider's care plan documented in Professional EHR, an Allscripts Patient Advocate reaches out to individuals due for a comprehensive wellness visit within the upcoming month. Our Patient Advocates obtain informed consent and schedule appointments via a three-way call with the provider.
Does the product have a patient portal? Briefly describe its functionality.	Yes - This can be provided through the Allscripts FollowMyHealth patient portal. FollowMyHealth is a patient engagement solution that combines the value of a personal health record, the power of a patient portal, and the connectivity of a health information exchange (HIE). Allscripts FollowMyHealth is a tool available to the care provider that enhances the patient experience by providing patients with a place where they can manage their health for life and own their record. Health providers can create goals for their patients and patients can receive and track these goals within FollowMyHealth. FollowMyHealth additionally integrates with a number of smart medical devices and provide the patient with clinical information and messaging functionality. Allscripts additionally provides highly integrated and streamlined Telehealth solutions for our providers and patients supporting eVisits and Virtual Visits.
Does your system support encrypted communications with patients?	Professional contains tools to encrypt communications with patients. Professional EHR can use the SHA-1 Algorithm to provide the ability to generate a hash value to a file before sending patient health information electronically. Furthermore, an Encrypt/Decrypt tool provides the ability to encrypt a file before sending it, or decrypt a file that has previously been encrypted using a proprietary Triple DES cipher. FollowMyHealth keeps patient data secure through a number of conventional approaches such as strong password requirements, encryption of all traffic between patients and the cloud application (https/ssl), as well as encryption of data at rest in the database tier using 256-bit AES. The connections between the secure cloud application and our gateway service (the interface between your EHR(s) and our platform) are likewise encrypted. Passwords and private data are never transmitted in the clear. This includes our mobile apps and voice/video services.
Is your system Direct protocol enabled?	Yes - Allscripts Community Direct Messaging connects the Professional EHR application to an HISP and establishes Direct addresses for practice members to exchange messages with other caregivers and facilities. The HISP used by Allscripts Community Direct Messaging is accredited by DirectTrust.org and participates in that organization's HISP Trust Anchor Bundle.
Does your product support the Federal Blue Button initiative? If so, how do patients access Blue Button?	This standard is currently not supported.
Does the product have quality reporting capabilities based on nationally accepted performance measures, allowing compliance with QPP and other pay-for-performance opportunities?	Professional EHR provides capabilities through our Back Office Reporting component that allow practices to create customized, caregiver-centric reports for locations and caregivers. These reports support Meaningful Use reporting requirements. Reporting on Professional EHR data for Pay-for-Performance initiatives is further provided through the Allscripts Analytics Platform (AAP).

Does your product include the basic functionality to pull data, run reports and meet the meaningful use/Promoting Interoperability (PI) reporting requirements? What is the cost for reporting capabilities?	Data capture, reporting, and performance monitoring are facilitated for MIPs Quality Measures (PI) and Meaningful Use reporting through AAP. An extract, transform, and load (ETL) process moves data from the Professional EHR database to the AAP clinical data warehouse where analytics are run on a scheduled basis. Instructions on how to configure the reports (including how to access and set up the AAP) is included in system documentation provided by Allscripts. For all cost information, please contact your Allscripts Sales Executive.
Do you have a meaningful use/Promoting Interoperability (PI) dashboard?	Yes - The AAP provides a dashboard for PI measures. Each measure has descriptive information to help identify the measure and its properties. You can additionally manage PI Objective Measure settings in AAP. PI Objective Measure settings are applicable MIPS program groups. Professional EHR additionally provides automated reports to view pass/fail measures.
Is the product SureScripts certified?	Yes. Allscripts meets all seven (7) of the Surescripts transaction services criteria. **Click here** to view the Surescripts certification web page for further information.
Does your product have the capability to electronically prescribe controlled substances (EPCS)? If so, is there an extra cost associated with it?	Yes - Professional EHR provides functionality to electronically transmit prescription orders for controlled substances. Our solution additionally complies with the necessary security parameters and authentication requirements dictated by EPCS (Electronic Prescribing of Controlled Substances) standards. For all cost information, please contact your Allscripts Sales Executive.
What voice recognition software comes standard with product?	Professional EHR users can utilize the application's standard internal dictation and transcription capabilities, or purchase and install Dragon Medical (Nuance) or MModal Fluency Direct. We additionally support NoteSwift (powered by Dragon Medical).
What voice recognition software is compatible with the product?	Compatible voice recognition products include Dragon Medical, NoteSwift, and MModal Fluency Direct.
How many physicians attended your last users' group meeting?	Over 2,000
How often does Allscripts hold users' group meetings for this product?	Allscripts has several User Groups and leadership conferences throughout the year and has virtual online communities on ClientConnect.
List the hardware and software requirements to implement and run the product.	For detailed requirements, please see the attached Allscripts Professional System Environment Specifications (SES) document. Please also visit Cost and Limitations Per ONC	allscripts.com for further information.
Does the company provide 24/7 technical support?	Yes. Our standard software support agreement provides the following essential services: •Access to the Global Service Center — This includes a toll-free telephone number and our online Client Support Portal, which are available to clients to communicate with Allscripts Client Support. •Software maintenance — Allscripts provides warranty-level software support (as described in the software support agreement). •Business hours telephone support — Telephone support is standard for non-critical issues during our clients' normal daytime business hours. •24/7 support for critical issues — Telephone support coverage is available 24 hours a day, seven days a week for critical issues (as defined in the agreement between Allscripts and the client). •Multiple communication channels — Clients can communicate with Allscripts Client Support via the Client Support Portal and telephone. Allscripts' Standard Support program provides access to ClientConnect (Allscripts' clients-only website) and the Client Support Portal (our Client Support website). ClientConnect contains a wealth of client-related information, including user group information, Client Support policies and procedures, upcoming Allscripts events and the latest product literature. Using the Client Support Portal, clients can create new cases; view, add notes to and query existing cases; and search our repository of solutions to known problems and frequently asked questions. •Generally available enhancements — This feature provides access to generally available service packs, Software Updates and product enhancements released by Allscripts during the duration of the support agreement. •Product Advisories and Product Release announcements — Clients receive Product Advisories and Product Release announcements during the term of the support agreement. These announcements notify clients of specific software updates or issues that have been identified by Allscripts and also include information about Software Updates or service packs. •First-call support from Allscripts for layered third-party products — Allscripts provides first-call support for third-party products that are offered and installed as part of the Allscripts solution.

COST					
	Solo-Physician Practice		**2-Physician Practice**		**10-Physician Practice**
Getting Started					
Software/license (base product, 1st yr)	$13,000 PM/EHR Suite $8,000 EHR only		$26,000 PM/EHR Suite $16,000 EHR only		$130,000 PM/EHR Suite $80,000 EHR only
Third-Party License Content	$150		$300		$1,500
Implementation Bundle and End user Training	$13,203 EHR only - $29,173 PM/EHR Suite		$13,931 EHR only - $29,398 PM/EHR Suite		$22,263 EHR only - $48,578 PM/EHR Suite
Practice Management (interface or additional software/license costs)[2]	$7,500 if systems other than Allscripts		$7,500 if systems other than Allscripts		$7,500 if systems other than Allscripts

Education and Optimzation	$18,500 - 15 days onsite for full implementation- all phases PM/EHR Suite. 7 days onsite for full implementation- all phases EHR only		$18,500 - 15 days onsite for full implementation- all phases PM/EHR Suite. 7 days onsite for full implementation- all phases EHR only		$36,000 - 23 days onsite for full implementation- all phases PM/EHR Suite. 12 days onsite for full implementation- all phases EHR only
E-prescribing (module and/or interfaces)	Included		Included		Included
Technical Support	Included		Included		Included
Other Required Costs (hosting fees, required interfaces…)	$2,300 non-hosted; $3,295 hosted		$2,300 non-hosted; $3,295 hosted		$2,300 non-hosted; $3,295 hosted
Hardware	Hardware is not included in vendor software pricing. Please view the hardware requirements in the product functionalities section above.				
Estimated Total Getting Started Cost	$49,653 to $64,118		$58,231 to $77,493		$149,563 to $219,373
Additional Costs/Optional Features					
Data Conversion	EHR Tier 1 $10,298 -Tier 2 $15,977		EHR Tier 1 $10,298 -Tier 2 $15,977		EHR Tier 1 $10,298 -Tier 2 $15,977
Basic Interfaces (lab, radiology and dictation) Price is a per interface charge	$5,500-$7,500 Set up (Per Interface)/ $600 annual recurring (Per Interface)		$5,500-$7,500 Set up (Per Interface)/ $600 annual recurring (Per Interface)		$5,500-$7,500 Set up (Per Interface)/ $600 annual recurring (Per Interface)
Eligibility Verification (module and/or interfaces)	$250 set up plus 25 cents/request stand alone or included with various EDI packages		$250 set up plus 25 cents/request stand alone or included with various EDI packages		$250 set up plus 25 cents/request stand alone or included with various EDI packages
Patient Portal	$828 (annual Recurring)/ $3,000 Set up (per Database)		$1,656 (annual Recurring)/ $3,000 Set up (per Database)		$8,280 (annual Recurring)/ $3,000 Set up (per Database)
Secure Messaging	Included		Included		Included
Reporting Tools, Software, Databases	Included		Included		Included
Scanning Software	Included		Included		Included
Voice Recognition Software	Not included with product				
Additional costs to accommodate ICD-10 codes	Included		Included		Included
Electronic Prescribing of Controlled Substances (EPCS)	$150 (Annual Recurring)/ $1,600 Set up (Per Database)		$300 (Annual Recurring)/ $1,600 Set up (Per Database)		$1,500 (Annual Recurring)/ $1,600 Set up (Per Database)
Additional fees for remote locations	$1,000 - $2,500 Upfront/ $500 Recurring		$1,000 - $2,500 Upfront/ $500 Recurring		$1,000 - $2,500 Upfront/ $500 Recurring
Estimated Total Other Costs	$20,648 - $28,327		$20,648 - $28,327		$20,648 - $28,327
Ongoing Costs					
Ongoing Costs (annual license, support and other ongoing fees or costs)	$2,055 - $5,596		$4,110 - $11,192		$20,550 - $55,960

1 This table represents vendor costs only in an effort to provide a vendor product comparison. Physicians will encounter additional implementation costs.
The TMA therefore advises physicians to consider performing a detailed cost analysis to determine their actual EHR implementation costs.
These total costs can sometimes exceed 2-3 times the vendor's initial estimate. The TMA provides more information on EHR implementations at www.texmed.org.
Common examples of additional costs and options are:
-Other training costs (computer-based tutorials, hired trainers…)
-Office staff back fill costs (while staff are in training, assisting with design, development and/or implementation)
-Temporary labor (initial EHR data entry, scanning the paper-based medical records)
-Self-service kiosks including software and services (Note: some EHR vendors provide this at an additional cost)
-Temporarily reduced income (reduced schedule at EHR go-live; amount is variable and dependent primarily on the practice and EHR functionalities installed)
-Office construction and furniture (shelves, counters, wall mounts, power outlets, chairs, carts, tables…)
-Technical upgrade of office infrastructure (i.e. wireless network, upgraded network connectivity)
-Additional hardware and devices including networking devices, scanners, printers or kiosk devices
-Consultants or project manager to facilitate the implementation (large practices in particular should strongly consider using a consultant to help manage the EHR selection, implementation and post-implementation phases
-Other technical services

 2 The TMA recommends that physicians implement the EHR's practice management system if one is available; alternatively, the EHR should be interfaced to the physician's practice management system in order to optimize their office's work flow.

Interfaces and updates	
How often are CPT/ICD code updates provided?	ICD and CPT coding updates are provided on an annual basis as part of our clients' annual maintenance agreements.
Does Allscripts have interfaces to any public health registries? If so, please list them. What is the cost to connect?	Yes - Professional EHR provides connectivity to the following types of Public Health registries across the United States: Immunization Registries, Syndromic Surveillance Registries, and Specialty Registries. We currently provide connectivity with the IMMTRAC Immunization Registry in the State of Texas.
Is there a charge to interface with ImmTrac? If so, how much?	Yes, $2,500

Which public and private HIEs have you interfaced to in the state of Texas?	Medicity and Covisant are HIE vendors to which Professional EHR has established connectivity with in the state of Texas. Professional EHR has also connected to Texas Health Resources (THR).
What do you charge your users for the interface from your product to an HIE?	For Allscripts Professional EHR to interface with an HIE, there are fees of approximately $5,400 associated.
Does product support the Continuity of Care Document (CCD)?	Yes - The Professional EHR application supports the import of C32/C83 Continuity of Care Document (CCD), Consolidated-Clinical Document Architecture (C-CDA 1.1 and C-CDA 2.1), and other document types that are received from the community. Export is supported for document types that are generated within the Allscripts Professional EHR application, which include Clinical Document Architecture (CDA), C-CDA 1.1, and C-CDA 2.1 documents. C-CDA 1.1 document types are labeled with 2014 Edition (for Meaningful Use Stage 2), and C-CDA 2.1 document types are labeled with 2015 Edition (for Meaningful Use Stage 3). Use of the newer version is required for earning credit towards the transition of care measure for Meaningful Use Stage 2 or Meaningful Use Stage 3 or the Merit-based Incentive Payment System (MIPS) Advancing Care Information (ACI) options that are based on Meaningful Use Stage 2 or Meaningful Use Stage 3.
Give us the top 5 practice management systems the product interfaces with. Provide a list of all practice management systems product has successfully interfaced with.	Allscripts can provide multiple interfaces to leading practice management systems. We have established interfaces with the following practice management vendors: ADS, athenahealth, CCA, Clinix PM, CompuSystems, CSC (PM), EdgeMed, Experior, Florida Medical, Professional PM, IDX, Lytech, McKesson, MD-Office, MedAsis, Medisys, Medic PM & Tiger, Medic VISION PM, Medical Manager, Medicat, Medi-Soft, Megawest - Companion Technologies, MICA PM, Micro MD, Millbrook Paradigm/Centricy, MOMS - Datatel Solutions, OmniMed, QSI, PCN Health Networks, PDS (PDSEMR), Practice Point Manager (POM), PowerBill, Pulse Systems, QRS Paradigm, QS Technologies, VantageMed, Verssys MEND's, VitalWorks, WakeAHEC (PMS),Westland e-Medsys, and WinMedStat.
How often are drug formularies provided?	The InfoScan Formulary Database is updated and quality checked on a daily basis to ensure the file is current and accurate. The drug information contained in the IFDB is provided directly from the participating plans.
What disaster back-up protections do you offer?	We have designed our business continuity approach based on the Allscripts Disaster Recovery Plan (DRP). The goal of the Allscripts DRP is to minimize the impact of an interruption to hosted services resulting from a catastrophic failure of the hosting data center facility. Our DRP provides Allscripts Remote Hosting personnel with the information, processes, and procedures necessary to restore Allscripts hosted services and functionality as quickly as possible following a declared disaster event at a hosting data center facility. The focus of Allscripts DRP is to optimize Allscripts' response to a wide-scale outage by specifying, in advance, the basic approach and sequence of events that should be followed to restore the hosting services environment to a functional state in the most optimal and timely manner.
Does your product have the ability to transfer data/migrate to other EHR vendor's products? If so, what is the cost for migration?	Yes. Allscripts can provide a conversion file for an additional cost.
Are you willing to submit to 3rd party usability testing of your product? For example: SHARP Projects	This type of request would need to be evaluated on a case-by-case basis.