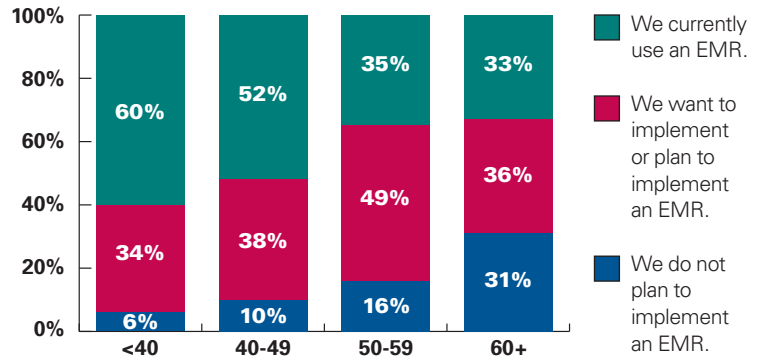


### Background

Health information technology (HIT), such as EMRs, e-prescribing, and health information exchange, has the potential to improve quality of care, patient safety, and practice viability. TMA's goal is to help ensure HIT has a positive impact on physicians, patients, and practices. The results of this survey, a follow-up to our 2005 and 2007 surveys, are especially important as TMA tailors services and resources to help physicians with federal stimulus package incentives for meaningful use of an EMR.

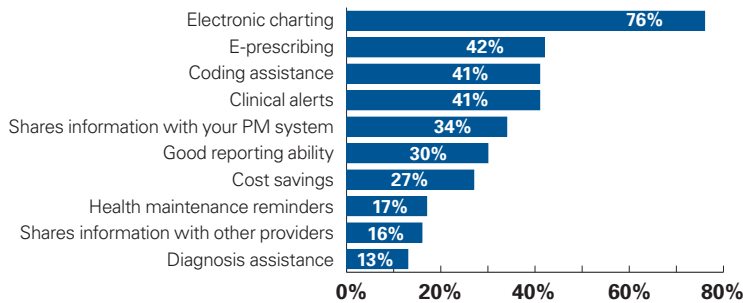
### EMR Implementation

The percentage of respondents who report using an EMR continues to rise, with 43 percent in 2009 reporting current use, up from 33 percent in 2007 and 27 percent in 2005. The 41 percent who report wanting to implement an EMR remain stable with the 40 percent reporting this desire in 2007. The percentage of respondents with no plans to implement an EMR decreased to 16 percent in 2009 from 25 percent in 2007. Similar to 2007, younger physicians are more likely to use an EMR. Sixty percent of respondents under age 40 currently use an EMR, up from 48 percent in 2007 and 37 percent in 2005. Fourteen percent of respondents report having previously used an EMR they either discarded or replaced. A majority of these (65 percent) replaced it with another EMR.

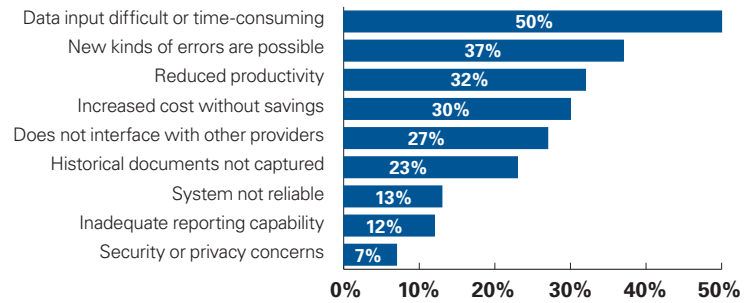


### EMR Usage

#### What do you like most about your EMR?



#### What do you like least about your EMR?

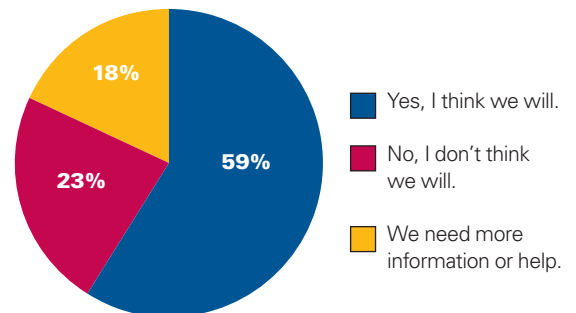
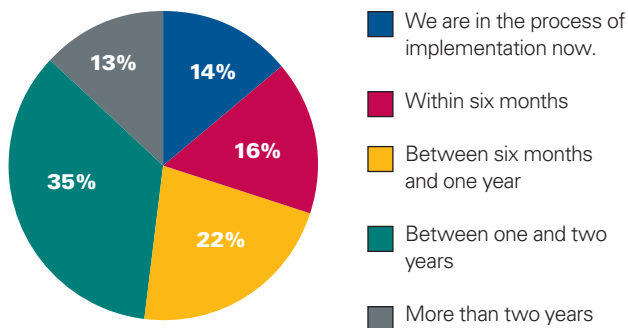


### Cost

The median reported purchase, training, and implementation costs are \$18,000 per physician (down from \$25,000 in 2007). Monthly maintenance costs are reported as being \$350 per physician (down from \$425 in 2007). When asked how purchase and implementation costs compared with initial vendor estimates, respondents (57 percent) report costs as being equal to initial vendor estimates. Forty-one percent of respondents report costs as being more than initial vendor estimates — on average, 31 percent more.

### Plans to Implement an EMR

Among physicians who plan to implement an EMR, 14 percent are doing so now, up from 11 percent in 2007. Of those respondents who report waiting more than two years to implement an EMR, the majority report the cost as being prohibitive (58 percent) or say they are waiting for critical mass adoption (21 percent).



### Incentives

The Health Information Technology for Economic and Clinical Health (HITECH) Act allows incentive payments for physicians who show "meaningful use" of an EMR. The majority of respondents (59 percent) will try to qualify for the stimulus funds.